

Lutherville, MD Branch

Through Wells Fargo Advisors' multi-channel business model structure, we are able to offer multiple options in how advisors work within the firm. Our advisors have the option of building their own business as an Independent Financial Advisor, growing their own business in a traditional brokerage branch-office environment, or focusing on expanding their business while serving referral clients within the Wells Fargo Advisors Branch and Wealth Team business model. And within each of these options, our advisors can also meet the criteria to work as Private Wealth Financial Advisors. We also offer internal and external training opportunities, as well as support and practice training – all with the goal of helping you grow your business.

I've worked in the financial services industry for more than 20 years, so I have a deep understanding of what advisors do every day, and I truly believe my knowledge is a valuable asset for any advisor looking to expand their business and continue to thrive. My focus has always been – and will continue to be – on recruiting advisors who are looking to take their business to the next level.

Away from the office, I enjoy spending time with my wife, Aphrodite, and our two teenagers. We are proudly involved in many ways with our local community in Baltimore, and I enjoy coaching and playing sports, as well as being an avid outdoorsman.

“My sole focus is acting as an advocate for the advisors in our branch, making sure they know what's available to them from the firm without pushing them toward any single approach.”

– Peter Georgelakos

Peter Georgelakos
Branch Manager,
First Vice President
– Investments

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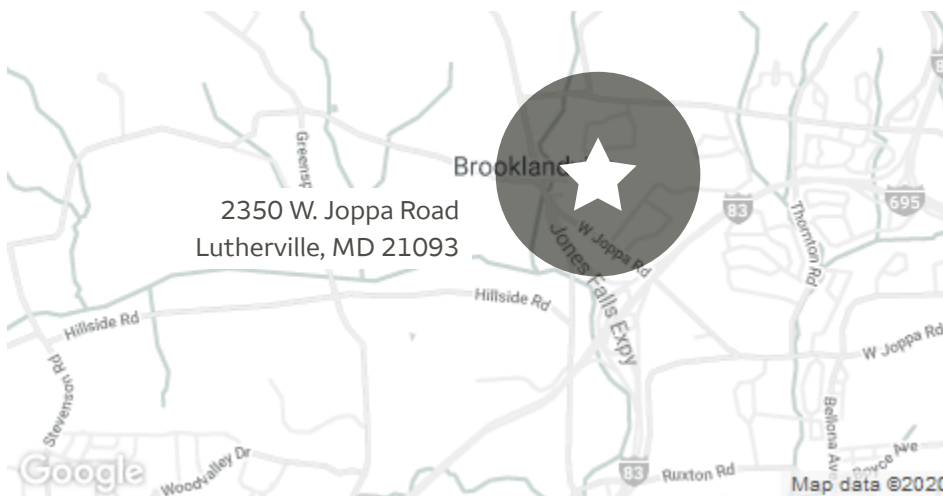
most profitable company
in the U.S.*

*2019, Fortune

About the Lutherville, MD Branch

Each new advisor who joins us notices our branch is full of successful people who can lend hands, offer helpful information, and provide teaming opportunities. There are many resources of knowledge inside these walls, which I believe any advisor could benefit from. On the other hand, we find great value in being able to gain insight from those who join our branch, especially from younger advisors who can bring in a new level of energy and excitement.

Furthermore, I believe that our branch location is second to none in the greater Baltimore area. This will help give you the chance to invest more time in your clients, rather than your commute. We have a real focus around servicing clients better than other firms would, while making sure our own staff benefits daily. Additionally, our team has the necessary experience to help to facilitate a smooth transition for advisors joining our branch location.



Facts at a glance

19

advisors within
our branch

\$2.1 BN

in AUM*

*As of April 2020

Next steps

We have hired over 170 advisors from the competition in our market in the last 13 years. Let's get together to discuss why so many talented Advisors from the competition now call Wells Fargo Advisors home in DC, Maryland, and Northern VA.

I believe that it's a great place to work and help your clients attain their goals. Let's sit down and discuss all of the great advantages. Contact me today at peter.georgelakos@wfa.com or **(410) 494-6861**.