

Spring Lake, NJ

As the Manager of Spring Lake, I am driven by a passion to find the best talent in the industry. I have a strong focus on coaching and supporting the advisors in our branch to become the very best versions of themselves, and I am proud to be an advocate for those who are looking to build their 21st century wealth management practice and provide exceptional advice and guidance to their clients.

Wells Fargo Advisors offers a powerful platform to its advisors, and I am here to help each of them get the most out of it. I often hear advisors at other firms say they want to take their business to the next level... luckily, I believe that can actually happen here. As a producing Branch Manager, I know exactly what an advisor needs to succeed, and I make myself readily available while simultaneously leading by example.

Ultimately, at the center of our culture of growth is the fundamental belief that we should be working smarter, not harder. We invest in those who want to grow their businesses, acquire practices, and expand. By thinking outside the box, we are providing our advisors with some of the best succession plans in the industry.

For your clients, our firm's capabilities can cover the full balance sheet, regardless of whether they're business owners, high-net-worth individuals, or C-suite executives, we can provide access to lending and banking services available through Wells Fargo affiliates. Furthermore, you'll have global access to money managers for your clients who need access to our advisory services.

"The impediment to action advances action. What stands in the way becomes the way."

– Marcus Aurelius, 170 A.D.

Timothy O'Brien, CFP®
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9

advisors within
our branch

\$930 M

in AUM

*As of February 2021

About Timothy O'Brien

I earned my degree in liberal studies from the State University of New York at Binghamton, and I was then an educator in New York City for several years before moving to a career on Wall Street. While working as a Financial Advisor, I also became a CERTIFIED FINANCIAL PLANNER™ (CFP®) professional. Before joining Wells Fargo Advisors, I worked at several major wirehouses and I still value the many lessons I learned throughout those first 25 years in the industry.

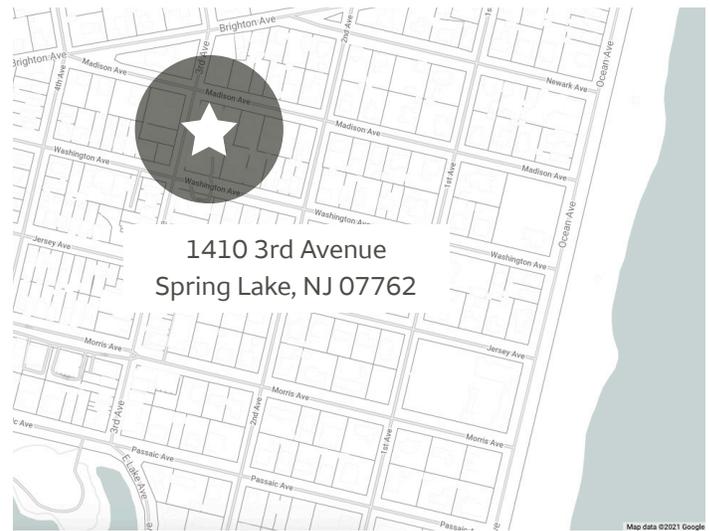
When I'm not in the office, I love spending time with my wife, Colleen, and our daughters, Megan, Katerina, and Sophia – and I can't help but spoil our German Shepherd, Blaze, as well.

Like those in our branch, I've always enjoyed giving back to as many local organizations as I can. I am currently a Director with the Hackensack Meridian Healthcare (HMH) Finance Committee and a Co-Chair of the HMH Raritan Bay Medical Center Capital Campaign, in addition to being a volunteer in the Howell Police Athletic League. I also formerly served as President for the Howell Township Board of Education and continue to volunteer with the township's Education Foundation.

About the Spring Lake, NJ Branch

I truly believe there has never been a better time than the present to join Wells Fargo Advisors. Here in the beautiful community of Spring Lake, our firm continues to focus on building the best possible platform for the advisors who serve this affluent region. With access to dedicated productivity consultants, we're here to help you grow.

Away from the office, our advisors and support staff enjoy volunteering their time to many local charities and community foundations, including The Ashley Lauren Foundation and The Hackensack Meridian Health Care Foundation. We are also members of the Monmouth Ocean and Jersey Shore Chambers of Commerce (COC).



Next steps

Let's get together to discuss why so many talented advisors now call Wells Fargo Advisors home in the greater New Jersey area.

It's an amazing place to work and help your clients achieve their goals. Contact me today at timothy.p.obrien@wfa.com or **(732) 282-2530**.

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